

# Client Relationship Summary

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**The Main Street Group**  
Independent Wealth Manager

## Item 1 - Introduction

The Main Street Group, LTD (CRD No.175502) is registered with the Securities and Exchange Commission as an investment adviser. Advisory services and fees are different from brokerage services. You should understand the difference and carefully consider which account type and services are right for you. This document provides a summary of The Main Street Group services and associated fees. In addition, free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](http://Investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

## Item 2 - Relationships & Services

### **What investment services and advice can you provide me?**

The Main Street Group strives to meet (in-person, video, phone) no less than annually with clients to provide investment advice, develop strategies and define goals as well as to regularly monitor investments as part of our services. Assets are managed on a discretionary or non-discretionary basis. Discretionary authority allows The Main Street Group to buy and sell securities without asking in advance and without material limitations whereas non-discretionary authority is limited to offering advice, while you make the decision to buy or sell. The Main Street Group receives compensation by charging a quarterly or monthly on-going asset management fee. The Main Street Group also may receive compensation based on a fixed or hourly fee depending on the services provided as disclosed in our [ADV 2A](#). Advisory services are not limited to proprietary products or a limited menu of products. There is no minimum amount required to open an account.

*Conversation Starters: Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

## Item 3 - Fees, Costs, Conflicts and Standard of Conduct

### **What Fees will I Pay?**

Fees and costs affect the value of your account over time. The Main Street Group charges a management fee based on a percentage of assets under management and also may charge separately for financial planning and/or an hourly consulting engagement. You pay our advisory fee even if you do not buy or sell and whether your account gains or loses value during the billing period. The Main Street Group has a fiduciary duty to manage an account in a cost-effective manner and considers custodian fees, account maintenance fees, fees related to mutual funds (12b-1 fees) and variable annuities, and other transactional fees (ticket charges) and product-level fees when making investment recommendations.

### **What are your legal obligations to me when acting as my investment adviser?**

As an investment adviser, we have a fiduciary duty to act in your best interest at all times.

### **How else does your firm make money and what conflicts of interest do you have?**

The Main Street Group does not offer proprietary product, receive payments from third parties for investment advice, participate in a revenue sharing agreement or conduct principal trading. The more assets you have in an advisory account, the more you will pay us. We therefore have an incentive to grow the assets in your account in order to increase our advisory fees. Additional information about conflicts of interest are available in our [ADV 2A](#).

### **How do your financial professionals make money?**

Financial Professionals are compensated based on a percentage of assets under management. The percentage charged is based on the scope and complexity of your account, the amount of time and expertise required as well as the account value. Financial Professionals also may make money by providing financial plans or hourly consulting.

*Conversation Starters: “Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me? How do conflicts of interest affect me, and how will you address them?”*

### **Item 4 - Disciplinary History**

#### **Do you or your financial professionals have legal or disciplinary history?**

The Main Street Group has no disciplinary history to disclose; however, we encourage you to visit [Investor.gov](#) for a free and simple search tool to research our firm and our financial professionals. To report a problem to the SEC, visit [Investor.gov](#) or call the SEC’s toll-free investor assistance line at (800) 732-0330.

*Conversation Starter: Do you or your financial professionals have legal or disciplinary history?*

### **Item 5 - Additional Information**

Some of our Financial Professionals are registered representatives of Kestra Financial, Inc. (“Kestra”), an SEC registered investment adviser and [FINRA/SIPC](#) member broker/dealer. If your Financial Professional is a registered representative of Kestra, he or she can offer you brokerage services. Brokerage services and investment advisory services are different, and the fees we, and Kestra, charge for those services are different. You should understand the differences. You could open a brokerage account with a broker/dealer, where you pay a transaction-based fee, generally referred to as a commission, when the broker/dealer buys or sells an investment for you. With a broker/dealer, you can select investments, or the broker/dealer may recommend investments for your account, but the ultimate decision to buy or sell will be yours. A broker/dealer must act in your best interest and not place its interests ahead of your interest when recommending an investment or an investment strategy involving securities. When a broker/dealer provides any service to you, the broker/dealer must treat you fairly and comply with a number of specific obligations. Unless you and the broker/dealer agree otherwise, the broker/dealer is not required to monitor your portfolio on an ongoing basis. If you were to pay a transaction-based fee in a brokerage account, the more trades in your account, the more fees the broker/dealer would charge you. Consequently, the broker/dealer has an incentive to encourage you to trade often. You can receive investment advice in either type of account, depending on the fee structure you prefer. To request an updated Customer Relationship Summary, please contact us at (804) 270-4470.

*Conversation Starter: Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Whom can I call if I have concerns about how this person is treating me?*