



LINDA TSIRONIS CARUTHERS

Client Services Specialist | Elder Care/Long-Term Care

Linda earned her Long-Term Care Insurance Professional (LTCP) designation from America's Health Insurance Plans (AHIP) in 2005.

Her career began in New York City at the law firm of Mendes & Mount, the attorneys representing Lloyd's of London in the United States. Linda moved to Chesterfield County in Richmond, Virginia, in 1975.

Linda's passion for providing education and awareness about long-term care planning is a result of her past personal experience. Her mother became physically disabled when Linda was 10 and required custodial, long-term care. Linda and her two sisters cared for their mother for 18 years until she passed away in 1976.

Linda conducts educational meetings with individuals, groups, employer groups, civic groups, fraternal groups and affinity groups, and teaches Medicare and long-term care classes in the Adult Education Division of Chesterfield County, Virginia. Linda also teaches Virginia Partnership Certification continuing education classes for insurance agents and financial planners.


Linda believes that education about long-term care planning and how it must fit into one's financial planning — especially post-retirement planning — is becoming a necessity as people live longer. She wants to help them avoid outliving their financial resources.

Linda attended the City College of New York, Bernard Baruch School of Business; the University of Richmond; and Virginia State University.


Linda is a member of Women in Insurance & Financial Services (WIFS), an organization dedicated to attracting capable women to the insurance and financial services sector, developing their talents and advancing them toward their fullest potential. She is working on starting a Virginia chapter.

Linda has two daughters, two stepdaughters and seven grandchildren.

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